

Contents

- Carbon saving work at whg to date
- The Surefire collaboration
- Surefire in Walsall







Look for the positives

For whg

- Retrofit delivers against corporate goals and direction
- VFM use of resources / multi million pound subsidies
- Recoup of procurement costs through framework use by others
- Commercial activity income stream
- Reputation as leaders and innovators

For a partner

- Business that has a solid base with scale / guaranteed work
- potential to grow
- Deliver corporate targets re carbon reduction and ECO

For joining RPs

- Options for ECO / investment approach or green deal financing approach
- Compliant contracts without up front procurement cost
- Can act as producer and use as delivery vehicle (see wider community benefits)

For tenants

- Lower energy bills / Warmer (not under heating)
- Associated or extra works
- Confidence / engaged (life chances)

For wider community

- Local business opportunity
- Better neighbourhood kerb appeal (value of property)
- Community engaged with each other (cross tenure)
- Environmental awareness
- Carbon reduction

