

# All Things - Green Deal

Scrutiny Presentation  
5<sup>th</sup> September 2013



Walsall Council

# Green Deal (GD) – What is it?

- Coalition Government initiative launched Jan 13

- ★ For householders & businesses

- ★ To help save energy in properties

4 Stage Process involving new Supply Chain



GD Oversight and Regulation Body (ORB)  
validate and monitor organisations

All GD organisations must be  
authorised – look for the ‘mark’



# Green Deal (GD) – What is it?

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**It covers 40+ things including:**

Insulation – cavity wall, loft, solid wall

Double glazing

New boiler, heating controls

Energy efficient showers

Solar panels, air or ground source heat pumps

Biomass boilers, under-floor heating



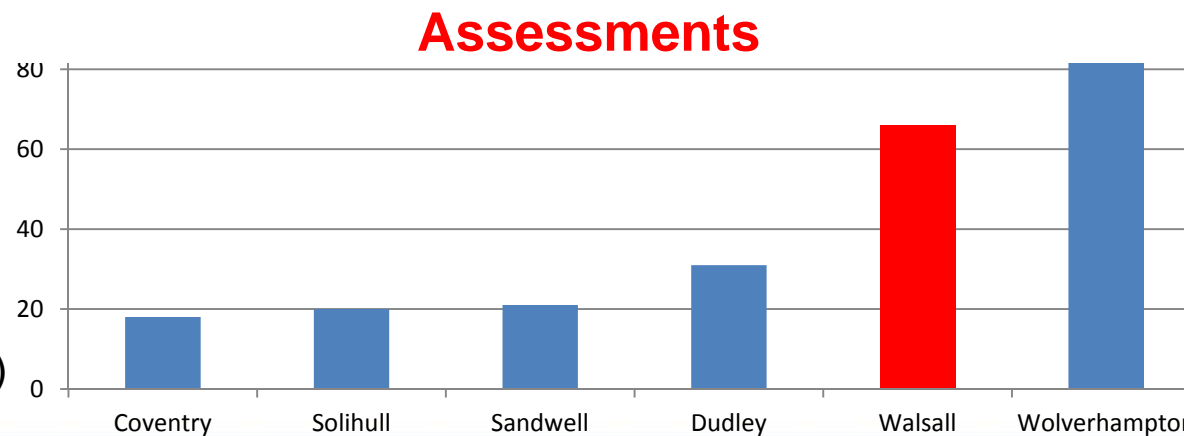
# Green Deal (GD) – What is it?

## Stage 1: **Assessment**

Of the individual property by GD Assessor

Provides the owner with a GD Advice Report  
this lists works and 'possible' savings

Initial cost of report (circa £120) needs to be met



Source DECC  
(Jan to end March 13)



Walsall Council

[www.walsall.gov.uk](http://www.walsall.gov.uk)

# Green Deal (GD) – What is it?

## Stage 2: **Finance**

Owner contacts GD Provider to agree works they want and the costs of these. This forms a GD Plan (a legal contract).

**Golden Rule** – Expected cost savings must be equal to or greater than the costs. Costs include a rate of interest set by the GD provider.

Cash-back to help ‘kickstart’ GD (until April 14) provided by Government for domestic GD.



# Green Deal (GD) – What is it?

## Stage 3 **Installation:**

GD Provider arranges for works to be undertaken by GD Installer.

The equipment installed has variable warranty periods the longest being for cavity wall and solid wall insulation (25 years)

Some GD providers require annual servicing of equipment to take place for their warranty to be valid. There is a cost involved in this.



# Green Deal (GD) – What is it?

## Stage 4 **Repayment:**

- ★ Upfront in cash or via another form of loan
- ★ Through the GD Loan ( estimated at 7-11% interest rate).

Loan is 10 year minimum and max of 20 years

Owner repays GD loan through their electricity bill.

If they move the next owner pays.



# Green Deal –As an over-arching theme

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## Energy Company Obligations (ECO)

Until March 2015 to help tackle fuel poverty  
£1.3 Billion each year for UK.

3 Obligations:

- ★ Carbon Saving Communities
- ★ Affordable Warmth
- ★ Carbon Saving

We aim to maximise this investment for Walsall  
seeking partners to deliver ECO





# Green Deal for Business

## **Working with partners to maximise benefits**

Key is GD accreditation as all stages require this to access a GD loan



## **Business premises eligible**

GD applies to business property as well as residential

## **Accord Hsg Group Support for SMEs**

Almost £1.5M of ERDF secured to help West Midlands organisations to develop skills / products relevant to GD and retro-fit



# Questions / Comments

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