Cabinet – 23 October 2013

Market Position Statements for Adult Social Care Services

Portfolio: Councillor McCracken - Social Care

Related portfolios: None

Service: Social Care and Inclusion

Wards: All

Key decision: No

Forward plan: No

1. Summary

- 1.1 A Market Position Statement (MPS) has been produced for each of the following areas of service: older people services; adults with complex conditions; and adults with mental health conditions.
- 1.2 There purpose is to provide information and analysis of benefit to providers of primarily social care services in Walsall. It is intended to help identify what the future demand for services may look like and to act as a starting point for discussions between Walsall Council and Walsall CCG as joint commissioners, and those who provide services.

2. Recommendations

2.1 That Cabinet approves the content of the Market Position Statements for Older People Services. Adults with Complex Conditions and Adults with Mental Health Conditions

3. Report detail

- 3.1 The Social Care White Paper "Caring for our Future: Reforming Care and Support", and the Care and Support Bill set out a range of measures, in order that local people can choose from a diverse range of high quality social care services; to drive up the quality of care; and put people's needs and outcomes centre stage.
- 3.2 A new legal framework is planned, in which local authorities will have a duty to promote a diverse, sustainable and high quality market of social care and support services. Local authorities will be required to ensure that there is a range of

providers offering services that meet the needs of individuals, families and carers.

- 3.3 In preparation for this, a programme of support has been commissioned by the Department of Health and the Association of Directors of Adult Social Services from the Institute for Public Care to help local authorities meet the new duty. This programme is called 'Developing Care Markets for Quality and Choice' and aims to strengthen the market shaping capability of Local Authorities through supporting greater use of market intelligence, commissioning for outcomes, and developing strategic relationships with providers.
- 3.4 The initial focus of the programme is on the production and implementation of high quality and effective Market Position Statements. These statements provide a powerful signal to the market, summarising important intelligence and explaining how the local authority intends to strategically commission, and encourage the development of high quality provision to suit local populations.
 - 3.5 They contain information concerning:
 - What Walsall looks like in terms of current and future demography and service provision;
 - The views of joint commissioners about how services might respond to changing needs for care and well-being in the future; and
 - Commissioning intentions for services.
 - 3.6 Within these statements are some very clearly spelt out commissioning intentions which will have a direct impact upon social care providers in Walsall, including those in the third sector, private sector and within the NHS. There is an expectation that as the level of state funding for social care decreases, some businesses will not survive in their current form and others will need to change radically. Key messages are as follows:
 - Walsall Council has developed an operating model showing the intended interaction between continuing investment in prevention services and Council run services and commissioning budgets that purchase services from the independent sector, and this forms the basis of commissioning intentions;
 - Despite an increasing demography of older people, there has been a
 decrease in the number of older people entering residential care in recent
 years and this is expected to continue. The impact of this may be that some
 residential care homes will not be able to retain financial viability;
 - Rates of admission to nursing care homes will increase, but lengths of stay
 are expected to reduce as more people will be needing end-of-life care, and
 there will be increased dependency levels at the point of admission. Nursing
 care homes should prepare for the need to sustain high quality of care whilst
 handling higher turnover;
 - There is a demand for an increased amount of extra care;
 - There will be more support to enable people with dementia and their carers to remain at home;

- There will continue to be a range of services that are commissioned specifically to support carers;
- There is a need to reduce the number of admissions to hospitals so that there can be greater investment in community health services that work together with social care services to support people in their own homes;
- There are too many different businesses providing support for living at home services leading to a situation where supply is not always able to meet demand and there is some poor quality of provision. The next procurement exercise will aim to reduce the number of businesses that the Council and CCG commission services from;
- Walsall has a vibrant set of voluntary and community organisations that help
 to support people within the community. Walsall Council and Walsall CCG will
 continue to commission some of these, but generally we expect voluntary and
 community organizations to support more people without depending upon
 state funding all the time. Where these services do continue to be
 commissioned, there will be a much stronger link between funding and
 outcomes;
- There needs to be much greater take up of telecare and telehealth supporting people to manage their own health conditions more effectively and reduce hospital admissions;
- Demand for support for adults with mental health problems is expected to remain high and commissioners intend for more people to be supported in the community with preventive type services that will reduce the extent of admissions to hospital or residential care;
- The number of adults with learning disability who need support is expected to carry on increasing as more children survive in to adulthood, and more adults continue on to older age. The conditions of some children growing in to adulthood are becoming more complex with higher levels of need. Children and adults with the most complex conditions will be supported by the NHS through continuing health care arrangements. Commissioning intentions are to support people to live their lives in their own homes integrated in local communities whilst recognising that there will be some people who need to be supported in a residential environment.
- 3.7 Market Position Statements will continually change to reflect commissioning decisions being made by Walsall Council and Walsall CCG and so although the current versions will be circulated widely to start a dialogue with the supply market, there will be a process of ongoing revision and dialogue. Updated versions will be available on-line via the Council's website with a link to the CCG website.

4. Council priorities

Supporting the market for social care services is in line with Council priorities for a vibrant economy to create employment opportunities, and improving the health and well being of the population.

5. Risk management

There is a risk that some social care providers will go out of business thus creating uncertainty and anxiety for service users. The Council has a responsibility to ensure that the market is able to meet the full range of individual needs, and to ensure that where a provider does leave the market this happens in a planned way whereby service users can be supported to choose an alternative provider with the minimum of anxiety.

6. Financial implications

The Market Position Statements are one mechanism for communicating the funding plans and commissioning intentions of the Council and the Clinical Commissioning Group over the medium term.

7. Legal implications

The Care and Support Bill 2012 sets out a requirement for Councils to manage their social care markets effectively, and these Market Position Statements are contributing to that.

8. Property implications

There are no direct property implications arising from the publication of the Market Position Statements.

9. Health and wellbeing implications

A well informed social care market will be in a better position to meet the health and social care needs of the population more effectively.

10. Staffing implications

A well informed social care market will be in a better position to develop the health and social care workforce in line with demand for services.

11. Equality implications

There are no direct equality implications from publication of the Market Position Statements.

12. Consultation

The Market Position Statements are a means of consulting with providers in the social care market. The Joint Commissioning Unit arranges regular forums with different parts of the market to help to shape commissioning intentions and to explore their implications.

Background papers

Market Position Statement for Adult Mental Health Services in Walsall 2013-2014 Market Position Statement for Adult Learning Disability Services in Walsall 2013-2014 Market Position Statement for Older People Services in Walsall 2013-2014

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